

**DESIGN & MANUFACTURING
A SEAMLESS PARTNERSHIP:
DEVELOP – MAKE – BUILD
DELIVER THE KAIZEN WAY**

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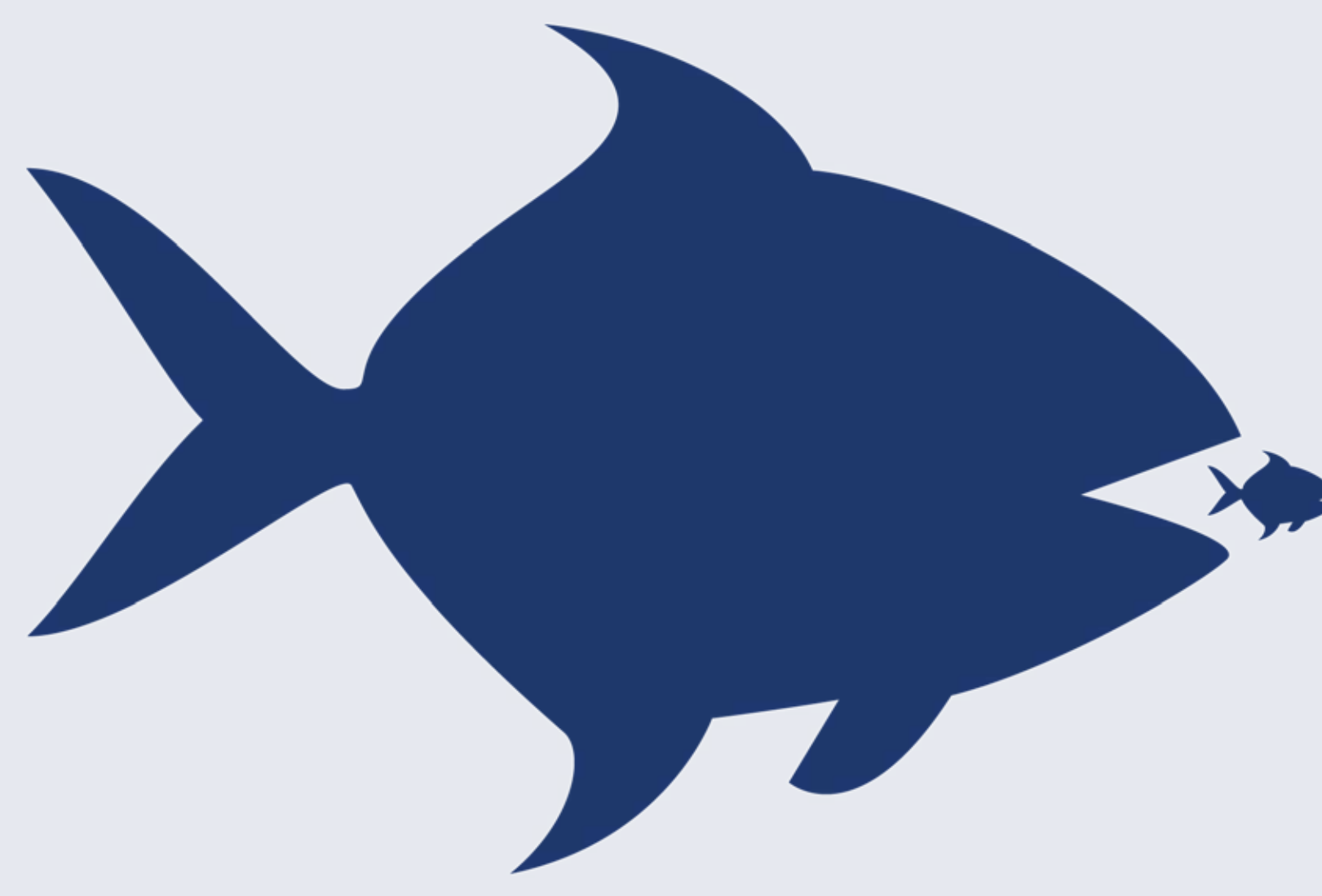
Principle



To accelerate your time-to-market, reduce your cost and improve your quality, you need to collaborate with all partners in the supply chain.

On an equal-to-equal basis. The KAIZEN™ approach enables you to establish openness and trust by working together to achieve profitable performance.

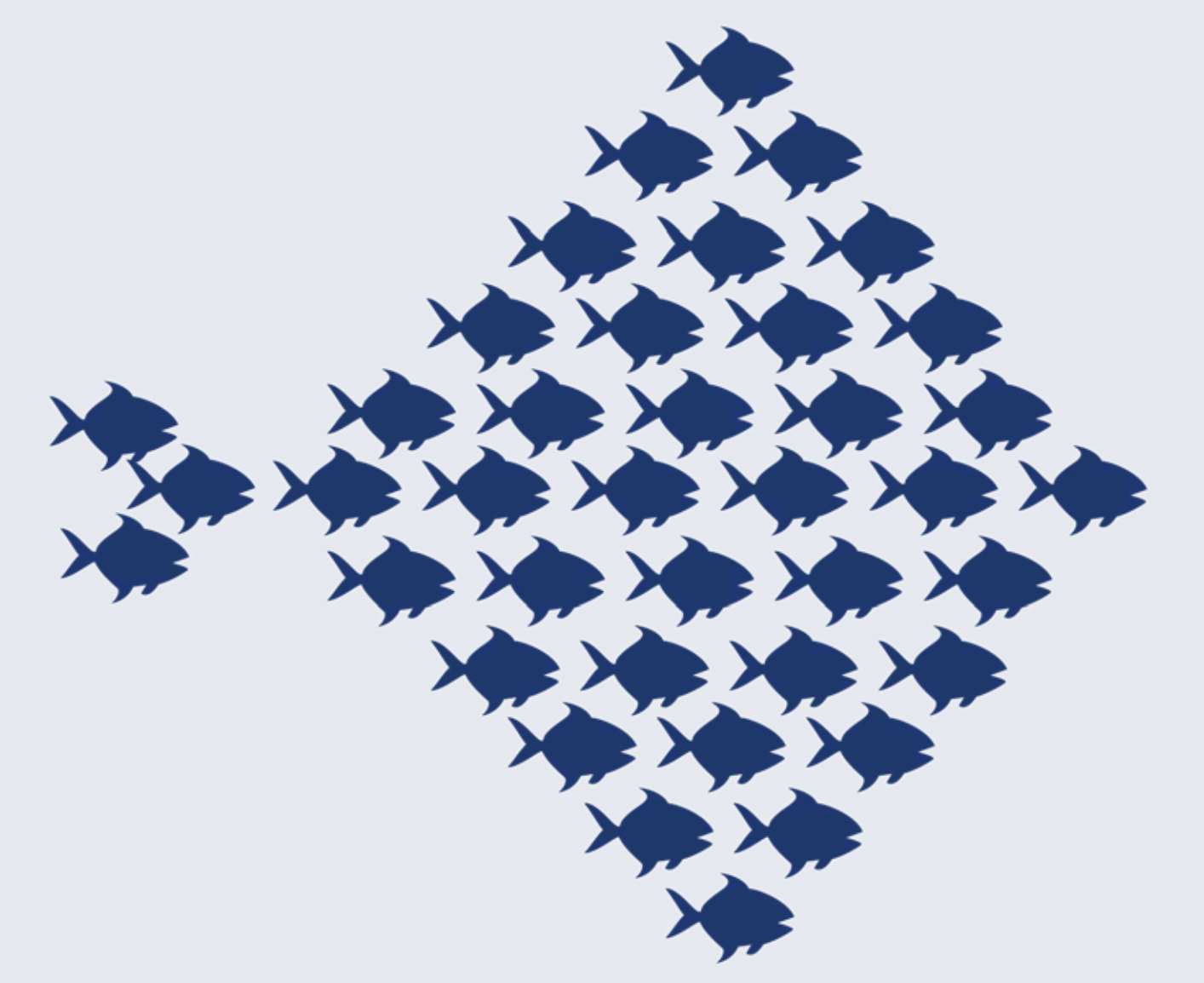
Kaizen Insitute has a track record that will accelerate your journey; we're here – come have a chat!

Competitive



-  Zero-Sum Thinking
-  Aversion to Sharing Data and IP
-  Reliance on Internal Expertise

Partnership



-  Positive-sum Thinking
-  Openness to Pooling Resources
-  Access to External Capabilities



Results

- Thriving customer.
- Shorter time to market for innovations.
- Predictability and transparency across the value chain.
- Efficiency in engineering, manufacturing and delivery.
- Profitable growth.

KAIZEN™ Foundations

- Quick scan.
- Diagnostics of current state and potential quantification.
- Set-based engineering
- Lean project management
- Rapid learning cycles

Conditions for success

- Mutual trust and respect.
- Commitment and accountability.
- Shared objectives.
- Collaboration on system level.
- Willingness to change paradigms.

Investment

- a. Quicksan
- b. Planning phase (current, future state, implementation plan and business case)
- c. Practitioner training

Set based engineering

